

FF Division:

Export Freight Forwarding: Assistant Manager - Sales

Office Location: Dahisar, **Mumbai**

Requirement: **Immediate placement** (subject to usual average notice period)

About us :

We are a freight forwarding and agency company involved with ISO Tank Logistics. We are keen to develop our freight forwarding for dry container business (20'/HC). Our team of 17 professionals are dedicated to serve our customer base of direct shippers (primarily chemical companies) and overseas agents / principals. The company has a strong lineage and goodwill in the market since inception 10 years ago.

Read more about us at www.kingstarfreight.com

About the Job :

We are looking for a candidate to lead and drive our Export Freight Forwarding Team to develop our Dry Containers Vertical. Candidate should be permanent resident of Mumbai (Western Suburbs) and have existing relationships with direct shippers in Mumbai and Gujarat. Candidate should have sound knowledge of Shipping and Export Freight Forwarding. Connections with shipping lines are a prerequisite.

The job will entail developing our export freight forwarding team and lead the team to generate revenue.

Job Profile

- Visiting clients for business meetings with a focus will be on generating export bookings.
- Maintaining close connections with Shipping Lines / NVOCC
- Attaining mutually agreed objectives for revenue, profitability and volume.

Candidate Profile

- Candidate must be minimum Graduates with good written and spoken skills in English.
- Experienced in Freight Forwarding Industry - 3 years plus.
- Should have a flair for relationship management and sales.
- Leadership skills and interpersonal skills.
- Strong background of container shipping business.

Salary will be in line with market standards and can be negotiated with the right candidate during personal discussions. Incentives can be considered for the right candidate.

Our work timing is 0930 hrs to 1730 hrs.

We work for 5 and half days.

Pl connect with us on Email : bhavana@kingstarfreight.com